**DI 11:45**

Dear Scanse.io,  
  
We are a group of 5 students from The Netherlands, studying Electric Engineering at the Avans University.  
Currently we are working on a project by which the goal is to develop an indoor atonomous flying drone. With this functionality we will be able to conduct indoor measurements (for example in large food storage facilities).  
This is commisioned by WMI 2Drone BV (<https://www.youtube.com/watch?v=47_cv5DgGTI>) and Actemium (<http://www.actemium.nl/>).  
We are working with the DJI Matrice 100 drone in combination with the DJI Manifold and the Zenmuse x3 (for 3D vision).  
To conduct measurements inside a storage facility (temp, humidity etc.) autonomous, it is important to know the fly-zone, and thus it is necessary to know the locations of obstacles etc. For this functionality, we need LIDAR.  
After intensive research we found that your Sweep V1 is the ideal LIDAR unit to use on our drone.  
Unfortunately, we discovered that the Sweep is out of stock at both your certified sellers.  
We would like to buy 1 (or a few) samples of the Sweep to conduct all the tests necessary to determine if we will use this item.  
  
We can not wait to have contact with you regarding this subject and are excited to cooperate!  
  
  
Sincerely yours,  
Teun Broeren   
06-50406549  
tjbroere@avans.nl  
  
PS. Because the project is commissioned by a real company, there is a real chance that your LIDAR unit will be used in higher numbers (>100).

**[WMI 2drone project](https://l.facebook.com/l.php?u=https%3A%2F%2Fwww.youtube.com%2Fwatch%3Fv%3D47_cv5DgGTI&h=ATNlHRA3nZDsEMdWQXTwiAWP9bPWCfm3rZ69qoadtPot6GaGkr7AmEz3PiaHX-46VhlwzDUTVhAnR88eLkhHXfDvnc52GOQJP-HA_NBNL1rSwvSHppb_FNLq6GsYvB15xTMoV5O1&s=1" \t "_blank)**

[Naast onderzoek naar "Autonome (Indoor) Drone toepassingen voor de Food producerende bedrijven" en de vele (indoor/outdoor) ervaringen opgedaan bij de versch...](https://l.facebook.com/l.php?u=https%3A%2F%2Fwww.youtube.com%2Fwatch%3Fv%3D47_cv5DgGTI&h=ATNlHRA3nZDsEMdWQXTwiAWP9bPWCfm3rZ69qoadtPot6GaGkr7AmEz3PiaHX-46VhlwzDUTVhAnR88eLkhHXfDvnc52GOQJP-HA_NBNL1rSwvSHppb_FNLq6GsYvB15xTMoV5O1&s=1" \t "_blank)

[youtube.com](https://l.facebook.com/l.php?u=https%3A%2F%2Fwww.youtube.com%2Fwatch%3Fv%3D47_cv5DgGTI&h=ATNlHRA3nZDsEMdWQXTwiAWP9bPWCfm3rZ69qoadtPot6GaGkr7AmEz3PiaHX-46VhlwzDUTVhAnR88eLkhHXfDvnc52GOQJP-HA_NBNL1rSwvSHppb_FNLq6GsYvB15xTMoV5O1&s=1" \t "_blank)

**DO 0:06**

We would like to get in contact!

[https://scontent-amt2-1.xx.fbcdn.net/v/t1.0-1/p32x32/12705193_1670847549862764_5775984704781019864_n.png?oh=5c64f2ce30252c551ad0a793d9e852e4&oe=5962F426](https://www.facebook.com/scanseio/)

Hello Teun, apologies for the delayed response!

We are planning to ship to our suppliers the 2nd week of April

No problem, with the difference in time zone it is difficult (since its past midnight here right now)

That's good to hear. Is there any possibility that we could buy 1 sample? This can even be a unit on which you did your testing or which is not able to be sold commercially anymore. This would help up very much in our project

[https://scontent-amt2-1.xx.fbcdn.net/v/t1.0-1/p32x32/12705193_1670847549862764_5775984704781019864_n.png?oh=5c64f2ce30252c551ad0a793d9e852e4&oe=5962F426](https://www.facebook.com/scanseio/)

Unfortunately, we were delayed because we found a flaw in one of our components. It has been solved now, but we will not have these new devices for another week at least.

**DO 18:35**

Good that you find the flaw in one of the components! Is there any way in which we could get a Sweep as soon as possible? As you know, time is money and it would be very helpful if we could receive one unit a week (or so) earlier

**DO 20:15**

[https://scontent-amt2-1.xx.fbcdn.net/v/t1.0-1/p32x32/12705193_1670847549862764_5775984704781019864_n.png?oh=5c64f2ce30252c551ad0a793d9e852e4&oe=5962F426](https://www.facebook.com/scanseio/)

Hi Teun, unfortunately we cannot. We have hundreds of groups already in line. You should receive a unit fairly quick if you pre-order from one of our distributors.

**DO 22:04**

Ah okay that is disappointing to hear. But it is how it is. We will discuss this with our client and I will let you know what the outcome result is. Thanks anyway for the clear contac